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JULY 9, 2007 IDEAS -- BOOKS

The BusinessWeek **Best-Seller List**



HARDCOVER BUSINESS BOOKS

1. STRENGTHSFINDER 2.0 By Tom Rath (Gallup Press

\$19.95) Assess your talents and put them into practice. Last month: 4, Months on list:

2. THE BLACK SWAN By Nassim Nicholas Taleb (Random House — \$26.95) Improbable and earthshaking events are in fact inevitable, says a former "mathematical trader." Last month: 7, Months on list: 2

3. WHERE HAVE ALL THE LEADERS GONE? By Lee lacocca (Scribner — \$25) The ex-chief of Chrysler on America's failings and the qualities that make leaders great. Last month: 2, Months on list: 2

4. THE 4-HOUR WORKWEEK By Timothy Ferriss (Crown — \$19.95) Defining your dreams and cutting loose from work. Last month: --, Months on list: 1

5. WOMEN & MONEY By Suze Orman (Spiegel & Grau — \$24.95) Inspirational prose

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INVESTING

Investing: Europe Annual Reports BW 50 S&P Picks & Pans Stock Screeners and practical tools to help females with their finances. Last month: 1, Months on list: 4

- **6. THE DIP** By Seth Godin (Portfolio \$12.95) How to escape dead ends—and stay motivated and focused on what really matters. Last month: —, Months on list: 1
- **7. THE NO ASSHOLE RULE** By Robert I. Sutton (Warner Business \$22.99) Banning abusive folks from corporate ranks. Last month: 6, Months on list: 3
- **8. JEFFREY GITOMER'S LITTLE GREEN BOOK OF GETTING YOUR WAY** By Jeffrey Gitomer (FT Press \$19.99) The power of persuasion. Last month: 8, Months on list: 2
- **9. THE LITTLE BOOK OF COMMONSENSE INVESTING** By John C. Bogle (Wiley \$19.95) Why indexing is the best investment strategy. Last month: 5, Months on list: 3
- **10. OUR ICEBERG IS MELTING** By John Kotter, Holger Rathgeber (St. Martin's \$19.95) A global-warming fable offers eight lessons on coping with change. Last month: 13, Months on list: 8
- **11. GO PUT YOUR STRENGTHS TO WORK** By Marcus Buckingham (Free Press \$30) Ways to identify your assets and reap the rewards you're due. Last month: 3, Months on list: 3
- **12. MADE TO STICK** By Chip Heath, Dan Heath (Random House \$24.95) An examination of why some ideas gain traction while others fade from view. Last month: 9, Months on list: 5
- **13. THE EXCEPTIONAL PRESENTER** By Timothy J. Koegel (Greenleaf Book Group \$21.95) Strengthening your speaking and media skills. Last month: —, Months on list: 1
- **14. ONE MINUTE MANAGER** By Kenneth Blanchard, PhD, Spencer Johnson, M.D. (HarperCollins \$21.95) Management techniques in story form. Last month: —, Months on list: 19
- **15. THE FRED FACTOR** By Mark Sanborn (Currency/Doubleday \$14.95) Bring creativity to your work and life. Last month: —, Months on list: 22

PAPERBACK BUSINESS BOOKS

- **1. BLINK** By Malcolm Gladwell (Back Bay Books \$15.99) Snap judgments deserve careful consideration. Last month: 1, Months on list: 3
- **2. GOOD TO GREAT AND THE SOCIAL SECTORS** By Jim Collins (Collins \$11.95) A primer on how noncorporate organizations can excel. Last month: 2, Months on list: 18
- **3. THE SCIENCE OF GETTING RICH** By Wallace D. Wattles (Tarcher \$10) "Wealth attraction" explained in a book first published in 1910. Last month: 3, **Months on list: 2**
- **4. THE MONEY BOOK FOR THE YOUNG, FABULOUS & BROKE** By Suze Orman (Riverhead \$16) Career plans, etc. Last month: 4, Months on list: 3
- **5. WHAT COLOR IS YOUR PARACHUTE? 2007** By Richard Nelson Bolles (Ten Speed Press \$17.95) The enduring job-search bible. Last month: 5, Months on list: 10
- **6. CRUCIAL CONVERSATIONS** By Kerry Patterson, Joseph Grenny, Ron McMillan, Al Switzler (McGraw-Hill \$16.95) How to handle those all-important talks. Last month: 7, Months on list: 16
- **7. FOOLED BY RANDOMNESS** By Nassim Nicholas Taleb (Random House \$14.95) Uncertainty and luck in daily life. Last month: —, Months on list: 3
- **8. A GUIDE TO THE PROJECT MANAGEMENT BODY OF KNOWLEDGE** By Project Management Institute (PMI Publications \$49.95) Delivering results. Last month: 8, Months on list: 16
- **9. A WHOLE NEW MIND** By Daniel H. Pink (Riverhead \$15) The future belongs to creative "right-brain thinkers," says a former White House speechwriter. Last month: 13, Months on list: 4
- **10. STUMBLING ON HAPPINESS** By Daniel Gilbert (Vintage \$14.95) A psychologist tells why people wrongly predict just what will make them happy. Last month: —, Months on list: 1



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- **11. LEADERSHIP AND SELF-DECEPTION** By The Arbinger Institute (Berrett-Koehler \$14.95) A leader's motivation is what matters, says this business fable. Last month: 15, Months on list: 11
- **12. HOW TO WIN FRIENDS & INFLUENCE PEOPLE** By Dale Carnegie (Pocket Books \$14) The classic networking guidebook. Last month: —, Months on list: 4
- **13. THE GIRL'S GUIDE TO BEING A BOSS (WITHOUT BEING A BITCH)** By Caitlin Friedman, Kimberly Yorio (Broadway \$12.95) Navigating the shoals of office life. Last month: —, Months on list: 1
- **14. START LATE FINISH RICH** By David Bach (Broadway \$14.95) Strategies and tactics for baby boomers nearing the age of retirement. Last month: 9, Months on list: 5
- **15. THE AUTOMATIC MILLIONAIRE** By David Bach (Broadway \$12.95) Put your investment program on autopilot. Last month: 12, Months on list: 16)

LONG-RUNNING BEST-SELLERS

Hardcover Business Books

GOOD TO GREAT By Jim Collins (HarperBusiness — \$27.50)

NOW, DISCOVER YOUR STRENGTHS By Marcus Buckingham, Donald O. Clifton (Free Press — \$30)

FREAKONOMICS By Steven D. Levitt, Stephen J. Dubner (Morrow — \$27.95)

THE FIVE DYSFUNCTIONS OF A TEAM By Patrick Lencioni (Jossey-Bass — \$22.95)

WHO MOVED MY CHEESE? By Spencer Johnson (Putnam — \$19.95)

THE LITTLE RED BOOK OF SELLING By Jeffrey Gitomer (Bard Press — \$19.95)

THE WORLD IS FLAT By Thomas L. Friedman (Farrar, Straus & Giroux — \$30)

FISH By Stephen C. Lundin, Harry Paul, John Christensen (Hyperion — \$19.95)

Paperback Business Books

THE TIPPING POINT By Malcolm Gladwell (Back Bay — \$14.95)

RICH DAD, POOR DAD By Robert T. Kiyosaki with Sharon L. Lechter (Warner — \$16.95)

GETTING THINGS DONE By David Allen (Penguin — \$15)

GETTING TO YES By Roger Fisher, William Ury, Bruce Patton (Penguin — \$15)

THE E-MYTH REVISITED By Michael E. Gerber (HarperBusiness — \$16)

THE 7 HABITS OF HIGHLY EFFECTIVE PEOPLE By Stephen R. Covey (Free Press — \$15)

THE 48 LAWS OF POWER By Robert Greene (Penguin — \$18)

THINK AND GROW RICH By Napoleon Hill (Ballantine — \$7.99))

BusinessWeek's Best-Seller List is based on a survey of chain and independent booksellers that carry a broad selection of books on economics, management, sales and marketing, small business, investing, personal finance, and careers. Well over 1,000 retail outlets nationwide are represented. Current rankings are based on a weighted analysis of unit sales in May. Titles that have been on the Best-Seller List for more than two years appear as Long-Running Best-Sellers.

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